

# Kevin M. Spiegel, FACHE

## Professional Experience:

**METHODIST- Le BONHEUR HEALTHCARE**  
**Methodist University Hospital**  
Memphis, Tennessee

**MARCH 08 - PRESENT**

### Chief Executive Officer

CEO for a 650 bed Academic Regional Tertiary/Quaternary facility for Methodist University Hospital, the flagship academic medical center of the Methodist–Le Bonheur Health System, a faith based healthcare organization. The major product lines are enhanced by six regional centers of excellences; the Regional Transplant Institute, the Neuroscience Center, the Cardiac Institute, the Center for Emergency Medicine, the Regional Cancer Center and the Center for Faith and Health. MUH is the major academic campus for The University of Tennessee Health Sciences Center.

- Enhanced overall volumes by greater than 15% in the first four years and became a profitable enterprise for the first time in 20 years
- # 1 Hospital Regional Hospital System in U.S. News & World Report three consecutive years
- Significantly enhanced relationships with the Physician & EMS community which directly ties to overall volume growth and profitability
- Implemented a three way affiliation agreement with Columbia University Medical Center's Heart Source, The University of Tennessee Health Science Center and MUH, to enhance the quality enterprise
- Implemented a City-wide Joint Venture for Bone Marrow Transplant between Baptist Healthcare System, University of Tennessee and Methodist University Hospital
- Enhanced the Solid Organ Transplant Program and became the 4<sup>th</sup> largest liver transplant program in the US for 2011
- Received accreditation from the Society of Chest Pain Centers for Cycle IV Chest Pain Center
- Received Certification of Distinction from the Joint Commission for AMI & Primary Stroke Center. The first in the Mid-South for AMI and the first in Western Tennessee for Acute Stroke
- Developed and Implemented a management/affiliation agreement for Crittenden Regional Hospital in Arkansas
- Developed a minimally invasive surgery program that is training physicians in unique areas such as Robotic Head & Neck/Skull Based Surgery, Robotic Thoracic Surgery, Robotic Colon & Rectal Surgery
- Developed a Regional Stroke program with Vascular Neurosurgery, Neuro radiology and Vascular Neurology for the Regional Community Hospitals including the provision of a Telestroke system 24x7, which enhanced our overall Neuroscience program
- Developed a Regional STMI E-to-B program for 12 Regional community hospitals and implemented a Point of Contact to Reperfusion in less than 90 minutes
- Purchased community practices with the University of Tennessee as a model collaborative in an academic enterprise and created a joint practice plan

**FORUM HEALTH**  
**Trumbull Memorial Hospital**  
Warren, Ohio

**NOVEMBER 03 – MARCH 08**

**President & Chief Operating Officer**

**March 2007 – March 2008**

**Executive Vice President & Chief Operating Officer** (*Title Change*)

**November 2003 – March 2007**

CEO for a 350 bed Community Tertiary Medical Services to the Mahoning Valley. The Centers of Excellence include the TMH Heart Hospital, TMH Trauma Center, the Regional Cancer Center, and the Elm Road Center for Surgery & the Center for Imaging and the Howland Diagnostic & Imaging Center. Forum Health is a not for profit healthcare corporation serving the Greater Mahoning Valley Region consisting of the Western Reserve Healthcare System, Trumbull Memorial Hospital and Forum Health Services.

- Developed a Highly Performing Executive Management Team that Grew its Overall Market Share From 68% to 73% and Overall Profitability in Excess of 30% EBITDA Margin
- Received Solucient/Thompson's 100 Top Hospitals Ranking in Modern Healthcare for 2004
- Received Solucient/Thompson's Insight Award for Clinical Excellence for 2005
- Received CMS's Top 17 Cardiac Program for Overall Thirty Day Mortality For AMI Nationwide
- Received Health Grades Cardiac and Overall Quality Award of Distinction for 2008
- Received accreditation as a Certified Chest Pain Center which Enhanced our Overall Cardiac Volume by 30% the First Year
- Implemented an Affiliation Agreement with the Case University Hospital's Ireland Cancer Center for the Provision of Regional Cancer Services, an ACS and an NCI designated service at TMH, which grew our market share 20% the first year of implementation
- Developed and Implemented Freestanding Comprehensive Multimodality Imaging Center that Exceeded all Volume and Financial Projections
- Enhanced Overall Relationships with the Physician & EMS Community which Directly Ties to Overall Volume Growth
- Implemented a Labor Productivity System, which Saved 165+FTE's and Enhanced the Patient Care Delivery Model and the Overall Profitability of the Hospital
- Implemented a Masters Facility Plan that Includes a 26M Construction Project for the Center for Emergency Medicine, Critical Care Pavilion and the Regional Cancer Center
- Increased Corporate Responsibility
- Board Authorized Signature Authority as a Corporate Officer for Forum Health and all Subsidiary Corporations

**SOUTHAMPTON HOSPITAL**  
Southampton, New York

**MARCH 2000 – NOVEMBER 2003**

**Senior Vice President & Chief Operating Officer**

Community Hospital providing Regional Healthcare for the South Fork of Long Island. The major product lines are the Edmund R. Davis Emergency Heart Center, Peconic Regional Dialysis Center, Southampton Imaging Center, Sports Rehabilitation Network, and Shinnecock Nation Healthcare. Southampton Hospital is a member of Peconic Health Care Corporation, which consists of the three East End Hospitals.

- Responsible for Day to Day Operations
- Operate Profit/Loss Product Lines
- Operate S.H.A. Properties – A For Profit Corporation Owned and Operated by Southampton Hospital and its Subsidiary Corporations
- Developed and Implemented a Joint Venture with the local Radiology Group for the provision of a Freestanding Multimodality Imaging Center

- Administrative Responsibilities for Peconic Regional laboratory System, Serving all Three East End Hospitals and Outreach Work
- Manage a Comprehensive Self-Funded Medical Malpractice and Risk Management Insurance Program, with Measurable Reduction in Losses and Overall Expenses
- Operate a Large Freestanding Article 28 Primary Care Practice in Westhampton and East Hampton with 25% increase in volume and operations profitability
- Operate an Article 28 PCAP OB/GYN Practice on the North Fork of Long Island
- Awarded a \$566,000 Primary Care Incentive (PIC) Grant by New York State to Expand Primary Care on the East End of Long Island
- Reengineered Imaging Services to Replace CT and MRI with First Year Savings of 850K and 20% Increase in Overall Volume
- Developed, Secured Funds and Implemented the Edmund R. Davis Cardiac Chest Pain Center
- Board Authorized Signature Authority as a Corporate Officer

**WESTCHESTER COUNTY HEALTHCARE CORPORATION**

**FEB. 1994 – MARCH 2000**

**Westchester Medical Center**  
Valhalla, New York

**Senior Vice President**

**JAN. 1998 – MARCH 2000**

1,100 bed academic regional tertiary/quaternary facility encompassing the University Hospital at Westchester, The Taylor Care Center, the Westchester Institute for Human Development and the Behavioral Health Center. The major product lines are enhanced by the six regional Centers of Excellence; the Maria Ferrari Children's Hospital, George E. Reed Heart Center, Regional Transplant Center, Zalman A. Arlin Cancer Institute, Neuroscience Center and the Regional Trauma and Burn Center. All located on a 640 acre campus, including the site of New York Medical College.

- Responsible for Corporate Operational Departments
- Developed and Implemented a Joint Venture for a Freestanding Multimodality Imaging Center with the Radiology Group
- Developed and Implemented a Management Service Agreement for the provision of a Freestanding Clinical Laboratory with the Pathology Group
- Developed a Management Services Agreement for the provision of a Regional Cancer Center with the Medical Colleges' Oncology Group
- Developed Strategies Vision for Center of Excellence Implementation
- Implemented a Corporation Robotic System for Unit Dose Dispensing, which Saved 6.0 FTE's and Improved Reliability and Accuracy
- Directed Facilities Operations During the Master Facilities Plan for the Construction of a 200 Bed Children's Hospital, Regional Trauma Center and Operations Pavilion
- Represent the Medical Center on Strategic Operational Issues to our Regional Healthcare Network-Pinnacle
- Board Authorized Signature Authority as a Corporate Officer

**WESTCHESTER COUNTY MEDICAL CENTER**

Valhalla, New York

**Deputy Commissioner - Department of Hospitals**

**FEB. 1994 – JAN. 1998**

- Implemented a Comprehensive Plan to Bring Hospital Operations inline with National Benchmarks
- Sworn Public Official
- Represent Administration on Operational Issues to the Board of Legislators

- Responsible for Hospital Operations, Facilities Management and Construction, Acquisitions and Contracts, Purchasing, Pathology, Radiology, Pharmacy, materials Management, Hospital Administrative Services, etc.
- Outsourced Housekeeping Services for Savings in Excess of \$3.5 Million Annually
- Outsourced Food Service for a \$4.3 Million Savings Annually
- Developed and Implemented a Regional Hyperbaric Medicine Program and Comprehensive Wound Care Center
- First Hospital in New York State to Receive a A.C.S. Regional Level I Trauma Verification

**CATHOLIC MEDICAL CENTER OF BROOKLYN & QUEENS**

**St. Johns Queens Hospital**

Elmhurst, New York

**Assistant Executive Director**

**MARCH 1992 – FEB. 1994**

- Operational Responsibility for Ambulatory Care, Pathology, Radiology, Engineering, EEG/EKG/EMG, Dialysis, P.M.&R., Security, Pre-Hospital Care-EMS, JCAHO Coordinator and GME Programs
- Developed and Implemented a 'Fast Track' System for the Emergency Department which Resulted in a 50% Decrease in Patient Walkouts
- Developed and Implemented a Freestanding Ambulatory Care Facility for 50,000 Visits
- Developed an M.R.I. Project for C.M.C.'s System Network
- Developed and Implemented and Integrated NYC/EMS ALS Ambulance Service, which Generated an Additional 600 Admissions. Developed and Implemented System-Wide Neurosurgery Program

**NEW YORK CITY HEALTH & HOSPITALS CORPORATION**

**JAN. 1986 – MARCH 1992**

**Queens Hospital Center**

Jamaica, New York

**Senior Associate Director - Administration**

**OCT. 1990 - MARCH 1992**

- Responsible for Clinical and Operational Departments
- Directly Responsible for an Operating and Capital Budget of \$20 Million and Budgetary Review Authority for Five Associate Level Administrators
- System Project Director for a Laboratory Consolidation Innovation for the Queens Network to Reduce Staff, Increase Productivity and Improve Specimen Turn Around Time
- Directed a Construction Project for a Twenty Two Bed Acute Rehabilitation Unit
- Represented H.H.C./Q.H.C. as Affiliation Liaison with Long Island Jewish Medical Center for Contract Negotiations Regarding Ancillary Staff and the Overall Management of the Integrated GME Programs
- Enhanced Research Grant Revenue Three Fold
- Developed a Computerized Materials Management Ordering System
- Developed a System M.R.I. Project

**Associate Director – Administrator**

**JUNE 1988 – OCT. 1990**

**Senior Healthcare Planner Analyst – Administration**

**AUG. 1986 – JUNE 1988**

**Healthcare Planner Analyst – Administrator-On-Duty**

**JAN. 1986 – AUG. 1986**

**S.U.N.Y. HEALTH SCIENCE CENTER @ BROOKLYN**

**Downstate Medical Center**  
Brooklyn, New York  
**Weekend Administrator**

**AUG. 1985 – FEB. 1986**

**BETH ISRAEL MEDICAL CENTER**

New York, New York  
**Rehabilitation Counselor**

**JUNE 1979 – JAN. 1986**

**EDUCATION:**

**ADELPHI UNIVERSITY**

Garden City, New York  
M.B.A. Health Care Administration

**AUG. 1987**

**STATE UNIVERSITY OF NEW YORK AT NEW PALTZ**

New Paltz, New York  
B.A. Psychology

**JUNE 1978**

**ACADEMIC APPOINTMENT (Adjunct)**

**University of Tennessee Health Sciences Center**

College of Medicine  
Memphis, Tennessee  
**ASSISTANT PROFESSOR**

**2011 - Present**

**Ross School of Medicine**

Dominica  
**ASSISTANT PROFESSOR**

**2006 - 2008**

**HOFSTRA UNIVERSITY**

Hempstead, New York  
MPA Program in Healthcare Administration  
**ASSISTANT PROFESSOR**

**1991- 2003**

**ADELPHI UNIVERSITY**

Garden City, New York  
MBA Program in Healthcare Administration  
**ASSISTANT PROFESSOR**

**1993**

**PUBLICATIONS:** (co-author)

“A new Paradigm: “A Translational University Based Administrative Internship” in Memphis, Tennessee”. ACHE Mid-South Healthcare Executives Quarterly E-Newsletter Winter 2010.

“The Organizational Structure and Function of the Hospital,” Chapter 2. Pharmacy Practice for Technicians: Delmar Publishers, New York, 1994, 1999, 2005

“Survey of Non-Physician Tasks Performed by Medicine Residents at a Municipal Hospital.” The Journal of the National Medical Association; Vol. 82, Nov. 7, 1990.

“An Evening and Weekend Part-Time Hospital Administrative Residency Program.” The Journal of Health Administration Education; Vol. 9, Nov. 1, 1991.

“Successful Introduction of an Intravenous Line Insertion Team at a Municipal Hospital.” Journal of the National Medical Association: Vol. 83, Nov. 9, 1991.

“The Evolving Role of the Senior Healthcare Executive.” Administrative Radiology; Vol. XIV, Nov. 5, 1994.

## LICENSING/CERTIFICATION

N.Y.S. Nursing Home Administrator – NYS # 04357(pending)  
Tennessee Nursing Home Administrator - Pending  
N.Y.S. Emergency Medical Technician- EMT# 191873(expired)  
A.H.A. Basic Life Support-Instructor

## AFFILIATIONS ACTIVITIES:

American College of Healthcare Executives – Fellow  
Mid-South Healthcare Executives – Board Member 2008-Present  
A.C.H.E. Acting Regent for Tennessee 2012-Present  
A.C.H.E. Regents Advisory Council 1996-Present  
A.C.H.E. Nominating Committee 2009-Present  
A.C.H.E. Chair, Healthcare Executive Editorial Board 2003-2007  
A.C.H.E. Public Policy Committee 1999 - 2002  
A.C.H.E. Communications Committee 1992 - 1994  
A.C.H.E. Healthcare Executive Group Award- Recipient 1992  
Metropolitan Health Administrators Association- President 1992-1993  
Healthcare Executive Club-Executive Board Member 1998-1990  
Church Health Center-Board of Directors 2009-Present  
-Member of the Finance Committee 2010-Present  
Mid-South Blood Services-Board of Directors 2009-2012  
Memphis Robotic Society-Charter Member 2008-Present  
College of American Pathologists- Administrative Surveyor 1989-1992  
Adelphi University - M.B.A. Healthcare Advisory Board 1993  
University of Memphis M.H.A. Healthcare Advisory Board 2008-Present  
New York City E.M.S. - Member of 911 Committee 1992- 1993  
New York City Regional Emergency Medicine Advisory Board 1992- 1993  
U.S.P.H.S. National Disaster Medical System/Disaster Medical Assistance Team  
New York 2 – COMMANDER 1998-2000  
Suffolk County E.M.S. RMSCO-Member 2000- 2003  
Suffolk County Bio-Terrorism Task Force 2002-2003  
Trumbull County American Red Cross – Board of Directors 2004-2007