



**CORNERSTONE**  
**DETENTION PRODUCTS**  
I N C O R P O R A T E D

Revision #1: February 14, 2013

Attention: Georgia Department of Corrections  
P.O. Box 1529  
Forsyth, Georgia 31029  
Attn: Mr. Stan Hall

RE: Lock Replacement  
Hayes Correctional Facility  
Trion, Georgia

Mr. Hall,

Cornerstone Detention Products is pleased to offer this proposal for the replacement of (320) each cell door locks in housing units A, B, C, D, and E. We understand you will issue a former contract:

**Furnish and install:**

(320) Each Willo Wedge (SMLP-1 Surface Mounted Lock Pocket) with the following options:

- Brink 5020M 24V Maximum/Medium Lock with 3 keys per key code
- Brink 201023-TB Door Position Switch
- 30mm High Intensity LED
- Recessed door pull built into the receiver
- Tamper resistant receiver welded to the door
- Modified wiring harness to connect to the existing wires at the lock
- Powder Coat finish of one of our standard colors

**Base Bid: \$1,028,000.00**

**New Inclusions:**

1. Sales Tax
2. Performance and Payment Bond
3. Builders Risk Policy (If installation floater is acceptable) **Deduct \$1,500.00**

**Project-specific Exclusions:**

1. Service or repairs of your existing locking control system (A new system by SWC is currently being installed) Additional relays, wiring and power supplies will be required from you. SWC gave a budget of **\$52,000.00** to make this system compatible. This would be paid to SWC thru there contract via Change order.
2. Repairs and replacement of existing wire. Any problems can be addressed thru a contingency line item.
3. Contingency. See attachment "A" for price list for Adds

**Summary**

This Proposal is to furnish 320 Wedges (SMLP-1) for at the Hays Correctional Facility in Trion, GA. Once the new Wedge is installed you will have a more secure door and one that the officer can better manage to insure the lock is locked and deadlocked once the door is closed. Those security benefits include:

- a. The additional 1"off-set protecting the lock bolt and roller bolt from access by the inmate inside the cell
- b The high intensity LED at each lock pocket showing whether the door is secure (deadlocked) or not (red or green)
- c. The newly designed receiver that makes it almost impossible for the inmate to pack it with contraband to prevent the lock bolt from deadlocking
- d. A new medium/maximum security lock properly adjusted to deadlock
- e. A new triple biased Door Position Switch to monitor the door position from the Control room and know that the door is securely closed and deadlocked.

Our Wedge has been designed and tested with a Brink 5020 Maximum/Medium security lock. By supplying this lock with the Wedge we are able to guarantee the security of the total package and provide you with a one-year warranty on workmanship and parts.

Please see attachment for product cut sheets.

- a. Willo Wedge
- b. RR Brink 5020 lock and DPS
- c. Wiring Diagrams

Each housing Unit is to have (2) two key codes, A1, A2, B1, B2, C1, C2, D1, D2, E1, and E2, for a total of (10) Key codes with 3 keys per code provided. We will turn over all existing locks, cylinders, pulls to your designated agent.

**Schedule  
(Total of 10 Weeks)**

1. Upon receipt of order, the replacement materials will be ordered.
2. (6) Six week manufacturing lead time is required for all the Wedge and Locks partials will ship early
3. Installation will be one housing unit per week with a (8) hour work day.
4. We are allowing (30) minutes total for Entry to start work Daily with a (8) man crew (Any delays not caused by CDP will be billed against the contingency line item).

All prices are subject to Cornerstone's *Standard Inclusions, Exclusion, Terms, & Conditions* (attached). We appreciate the opportunity of submitting the above proposal. Should you have any questions or comments concerning our proposal, please do not hesitate to call. We are excited to provide these products and look forward to receiving this order

Sincerely,  
Cornerstone Detention Products, Inc.



Mitch Claborn  
President

CC. Brandon Malwitz, SRG

## **Attachment "A"**

Hayes State Prison  
Lock Replacement  
2/14/2013

### **Contingency Add Price List**

This is for unforeseen conditions while installing new wedge locks

1. Un-hooking existing D.P.S. (Disconnecting Wire) **\$25.00 (Each)**
2. Removing and Replacing Bad Hinges **\$45.00 (Each)**
3. Repairing Existing Lock Strike Locations, Pull Holes, and Lock Face Plate Locations **\$65.00 Per Door**
4. Adjusting Doors and Shimming Hinges **\$25.00 per Door**
5. Removing and Replacing Key Identification **Tags \$25.00 per Door**