

Pro Forma Income Statement

The Ark of Cleveland, Inc.

For An Estimation of 12 Months

Prepared November 11, 2013

REVENUE	YEAR 2014
Program Service Revenue (Adoptions, \$90/animal)	\$38,700
Animal Shelter Tickets	\$0
Boarding Fees	\$0
	\$0
Less sales returns and allowances	
Net Sales	\$38,700

OPERATING EXPENSES

Salaries and wages:	
Animal Care Manager (1)	\$40,000
Animal Control Officers (3)	\$90,000
Overtime wages and On Call Pay	\$14,000
Service Awards	\$100
Longevity	\$4,000
Christmas Bonus	\$500
Dental Insurance	\$1,400
Health Insurance	\$26,000
Social Security	\$13,000
Retirement	\$27,000
Life and Disability Insurance	\$1,800
Education Reimbursement	\$0
Unemployment Compensation	\$2,000
Worker's Compensation Claims	\$500
Laundry and Dry Cleaning	\$2,100
Uniform and Safety Shoes	\$2,500
Employee Physicals and Protective Immunizations	\$380
Postage	\$50
Contracted Services - Vehicles	\$400
Communications Replacement	\$400
Printing	\$1,300
Subscriptions and Memberships	\$0
Marketing	\$400
Utilities	\$14,000
Telephone	\$2,500
Adoption and Veterinary Fees (\$90/animal)	\$38,700
Vehicle Maintenance for 2 trucks	\$10,000
Gasoline and Oil for 2 trucks	\$20,000
Landscaping/Grounds Improvement	\$0
Building Maintenance	\$3,000
Training and Travel	\$0
Landfill	\$2,000

Janitorial Contract	\$0
Janitorial Supplies	\$5,000
Office Supplies and Printing	\$1,500
OSHA Safety Supplies	\$100
Ammunition	\$0
Enthanasia and Supplies	\$4,000
Pet Food	\$5,200
Insurance - Building and Contents	\$300
Insurance - General Liability	\$1,400
Insurance - Vehicles and Equipment	\$1,500
Insurance - Workers Compensation	\$6,000
Bradley and Cleveland Taxes	\$1,100
Secretary of State Application Renewal Fee	\$150
CPA Services	\$1,500
Equipment, Maintenance and Rental	\$1,000
Furniture	\$0
Depreciation & Ammortization	\$0
Interest	\$0
Replacement Equipment	\$0
Miscellaneous Expense	\$1,000

Total Operating Expenses	<u>\$347,780</u>
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TOTAL	\$309,080
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*Ark uses current Ark house for cats and existing Cleveland Shelter for dogs