#### BY THE NUMBERS: 2015 FINANCIAL PERFORMANCE





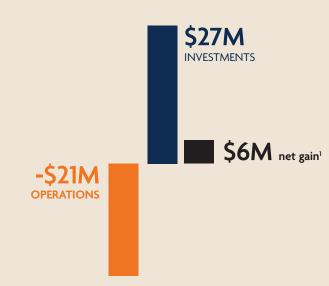




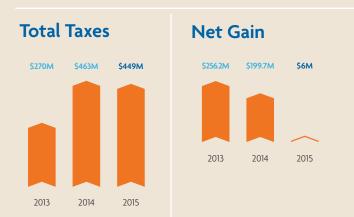




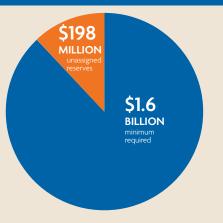
#### **After Tax Net Income**



.1% gain<sup>2</sup> as a percentage of revenue



\$1.8 Billion total 2015 statutory reserves



#### **Reserves**



## \$1.6 Billion

Total amount of minimum reserves required by the Tennessee Department of Commerce and Insurance

The number of days

that BlueCross total

statutory reserves

\$59

Amount per member held in unassigned reserves 57

The number of days that BlueCross minimum required statutory reserves alone could cover members' claims

## \$198 Million

Total amount of unassigned reserves in 2015 after the required amount is set aside Reserves are available to meet a range of business needs related to serving our

# **Premium Dollar Spending**<sup>3</sup>

12%
Operational Costs

88%

**Medical Costs** 

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<1¢ After-Tax Profit (from operations<sup>4</sup>)
3¢ Taxes

9¢ Administrative<sup>5</sup>

**4¢** Other Medical Services

12¢ Prescriptions

21¢ Outpatient Facility Care

25¢ Inpatient Facility Care

**26¢** Physician Services

<sup>1</sup> Net gain reported under Generally Accepted Accounting Principles (GAAP)

<sup>2</sup> Based on gross premiums, including fees and premium equivalents

<sup>3</sup> Based on gross premiums, including fees and premium equivalents. Excludes investment income.

<sup>4</sup>Uses an implied 35% income tax rate.

<sup>5</sup>Including quality initiatives, broker fees and claims processing